

**PAN AMERICAN GAMES - RIO DE JANEIRO 2007
ESTIMATED COSTS OF THE LOGISTICS TO
SHIP 11 BOATS TO THE EVENT**

13-Aug-07

Value of the Cargo & Services	Returning to DR
Estimated Value of the Boats & Parts FOB	42,372.26
Estimated Insurance 1% of C&F	441.03
Total Freight to Rio (items 1 thru 4)	1,731.00
Total Estimated CIF Value at Rio Port	44,544.29

Cost Description	Returning to DR
1 Miami Inland (2 hrs max. loading time)	-
2 Loading / Handling in Miami Warehouse	-
3 Export US Customs	175.00
4 Ocean Freight to Rio Janeiro	1,556.00
5 Insurance (1% of C&F)	441.03
6 THC Rio	300.00
7 B/L Fee	80.00
8 Handling Rio	200.00
9 Brazilian Customs Clearance (3.5% of CIF)	1,559.05
10 Bond for Temporary Import (5.5% of CIF)	2,449.94
11 Trucking from Port to Venue	1,034.00
12 Trucking Tax (0.25% of CIF)	111.36
13 Trucking Iss/Service Tax (5%)	57.27
14 Container Demurrage (40 days max)	1,423.80
15 Chasis Demurrage (25 days max)	-
16 Estimated Handling Costs at Venue	-
17 Insurance (1% of C&F)	-
18 Trucking from Venue To Port	1,034.00
19 Trucking Tax (0.25% of CIF)	111.36
20 Trucking Iss/Service Tax (5%)	57.27
21 THC Rio	300.00
22 B/L Fee	80.00
23 Handling Rio	200.00
24 Ocean Freight Rio to Final Destination	3,500.00
25 BAF	900.00
26 EFAF	150.00
27 US THC	-
28 US Customs	-
29 Miami Local Inland	-
30 Grand Total:	15,720.08
31 Less Help from Vanguard	(5,000.00)
32 Less proposed help from ISCA	-
33 Plus Cost of the Promotional T-shirts until Miami	809.49
Plus Transport Cost of the JIGs from Todd to Miami	189.74
Plus Transport Cost of the T-shirts + JIGs to Brazil	2,408.09
34 Plus Wire Transfers Costs (10 x \$25)	250.00
35 Final Estimated Cost:	14,377.40
36 Unit Cost per Boat (10 boats)	1,437.74
37 Charter Fee per boat	1,225.00
38 Total Charter Fees collected for 10 boats	12,250.00
39 Difference	(2,127.40)